

## YOUR LEGALTECH PARTNER IN EUROPE

To remain leaders in their field, legal professionals must skilfully manage technological challenges



As a legal technology and software solutions consultancy business, Omnilex exists to help legal professionals navigate the technological challenges of tomorrow.

Essential to your business:

- Protect your brand and secure your company data
- Comply with ever-evolving compliance regulations
- Make your lawyers' day-to-day work easier with improved deployment and training support
- Oversee the deployment and uptake of Al services
- Achieve operational efficiencies through team right-sizing and mentorship

## We founded Omnilex to address this growing technological complexity.

#### Our ambition

Anticipate and address your needs to overcome your strategic and operational challenges. Our twenty years of experience enable us to assist you in analysis, consulting, as well as the implementation and operation of solutions that will support your strategy.

We help our clients reduce risks, achieve efficiency gains, and cultivate previously untapped opportunities.



QUEBEC / CANADA



Our expertise in Legaltech aims to guarantee your success while improving the daily life of legal professionals. With over 25 years' international experience, we can help you assess, design, and deliver your legal technology strategy.

#### Marcel Henri

A recognized international reference in the world of legal IT, former Group ClO of Dentons, founder of the Cercle Informatique Juridique association, and Judge at the British Legal Technology Awards. Successfully completed more than 60 law firm mergers worldwide.

#### **Emmanuel Potvin**



Emmanuel has been working with law firms and in-house legal departments for 20 years. After an initial experience with a legal publisher, Emmanuel bought Eficio, a major player in the Legaltech sector. Eficio is a partner of iManage, Litera, Mimecast, Coflow, Closd and Bluecar.

#### **Frédéric Sicsic**

With 20 years' experience, Frederic is the CEO of SIConsulting, a company specialized in the legal industry. For the past ten years, he has been helping IT Departments to deliver their key projects, particularly in the areas of training, IT staff sourcing as well as the optimization of IT procurement.

## Focus on your core business, we'll help you manage the rest.

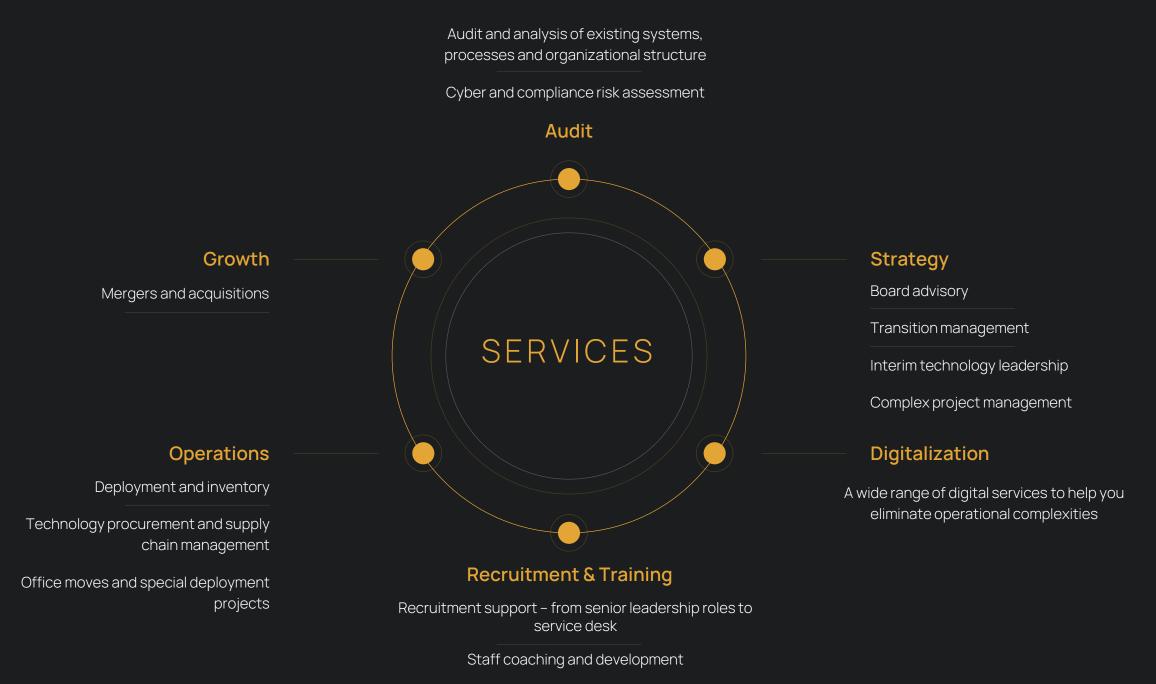
As a legal technology expert and provider of proven software solutions, we offer a holistic approach that covers all stages of the client lifecycle.

DISCOVER OUR SERVICES & SOLUTIONS  $\longrightarrow$ 

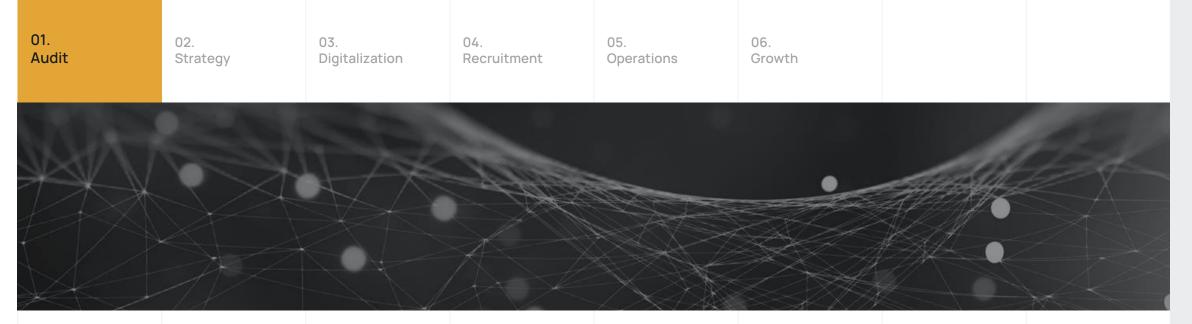


**Time Capture** 

Audit



On-demand training



# Evaluate the performance of your IT system to ensure alignment with your strategic objectives

## Audit & analysis of existing systems, processes and organizational structure

Detailed, in-depth analysis of your IT environment

Governance, regulatory framework, budget, software/hardware mapping, supplier and supply chain review, innovation, internal team performance

#### Cyber and compliance risk assessment

Assessing the risks associated with technological threats to help you protect your business and implement best practices Strategy

02.

03. Digitalization

04. Recruitment 05. Operations

06. Growth

## Rely on a team of experts to define and implement the right strategy



#### **Board advisory**

Expert board room support, to assess your options and make strategic decisions

#### **Transition management**

- Ad hoc support during a period of transition
- Stay on course during periods of major change
- On-demand external assistance on strategic technological issues

#### Complex project management

Experts combining experience and methodology to transform your strategy into tangible results

01. O2. O3. Digitalization

04. tion Recruitment 05. Operations 06. Growth

Embark on a digital transformation that matches your ambitions

#### Digitalization

A wide range of digital services to help you eliminate operational complexities and unlock untapped business potential

Process automation, predictive data analysis, customer-focused digital services



01. Audit Strategy

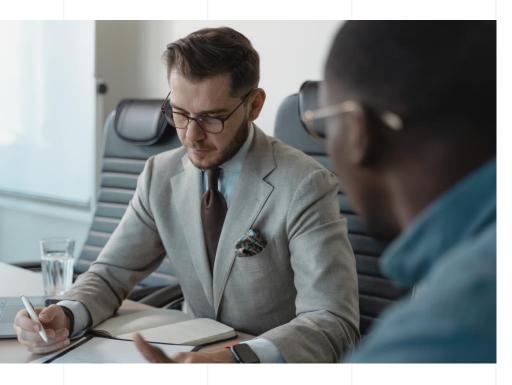
02.

03. Digitalization 04. Recruitment Operations

05.

06. Growth

### Ensure you have the right resources and skills at the right time



#### **Recruitment support**

Presenting you the best candidates with the right skills and know how (e.g, technical expertise, industry and competitive knowledge, management experience, etc.) thanks to our understanding of the legal vertical and our network of contacts. Coaching employees to help them become your rising stars,

#### Training

- Technical training to ensure proper use of IT tools
- Promotion of best practices when implementing new solutions
- Development and delivery of your global training plan
- Different training options: classroom or one-to-one, online booking etc.

02.

Strategy

03. Digitalization

04. Recruitment **Operations** 

05.

06. Growth

### Leverage our expertise at the heart of your operations to maximize your IT investments and improve productivity

#### **Deployment and Inventories**

Partial or complete outsourcing to minimize disruption to your everyday operations:

- Renewal of your IT assets •
- Deployments
- Inventories



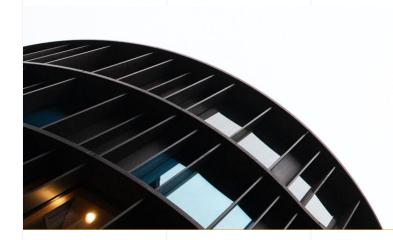
#### **Procurement and Supplier Management**

We can help you optimize your procurement, rationalize your IT spend, and ensure that every Euro spent contributes to improving Firm performance

02.

06. Growth

### Rely on our expertise to ensure that your special operations run smoothly.

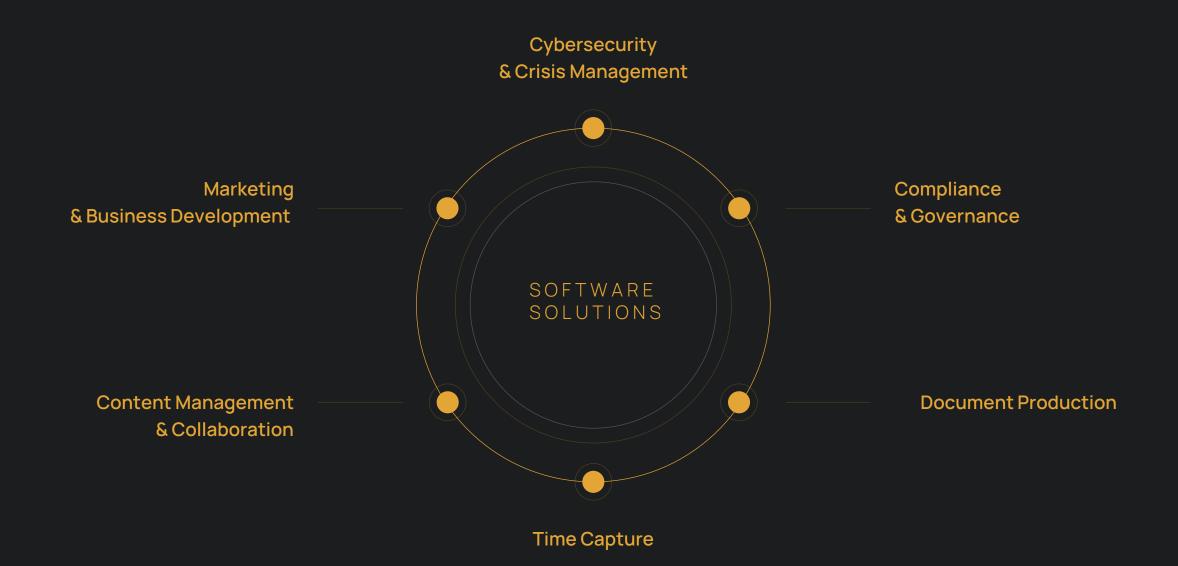




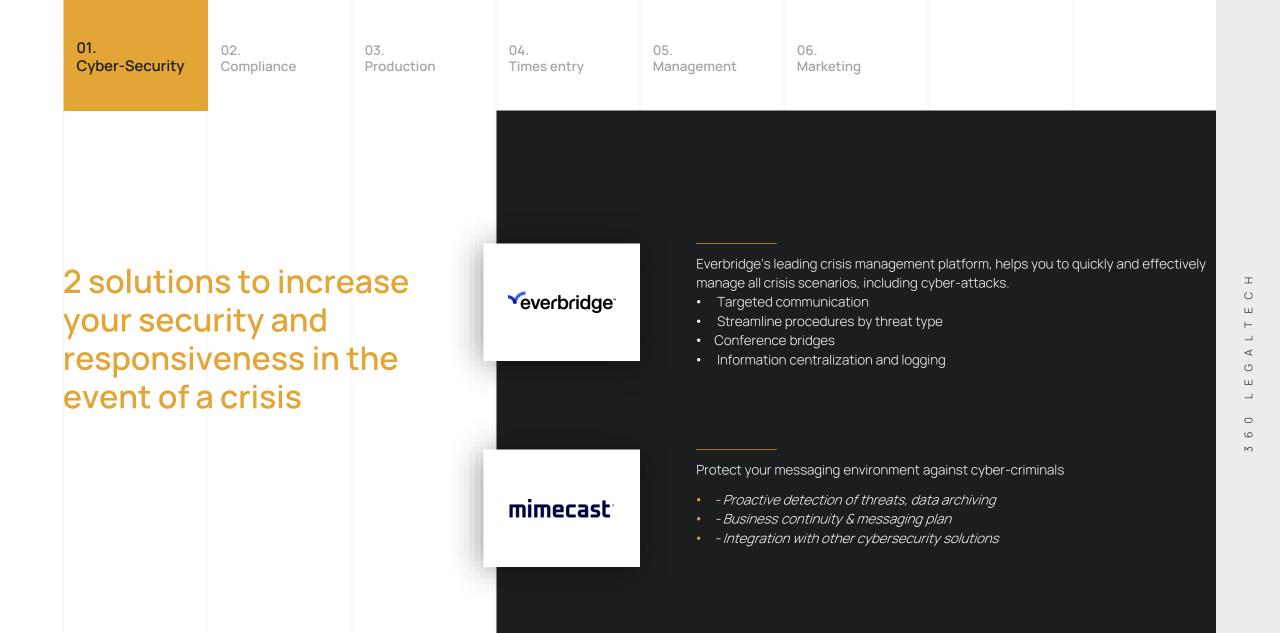
#### Mergers & Acquisitions

+ More than 25 years' experience in this field to offer you unrivalled expertise at every stage of the growth process: audit, strategic alignment, system integration, and post-merger hyper care

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01. Cyber-Security 03. Production 04. Times entry 05. Management 06. Marketing

### Optimize Microsoft Teams governance with

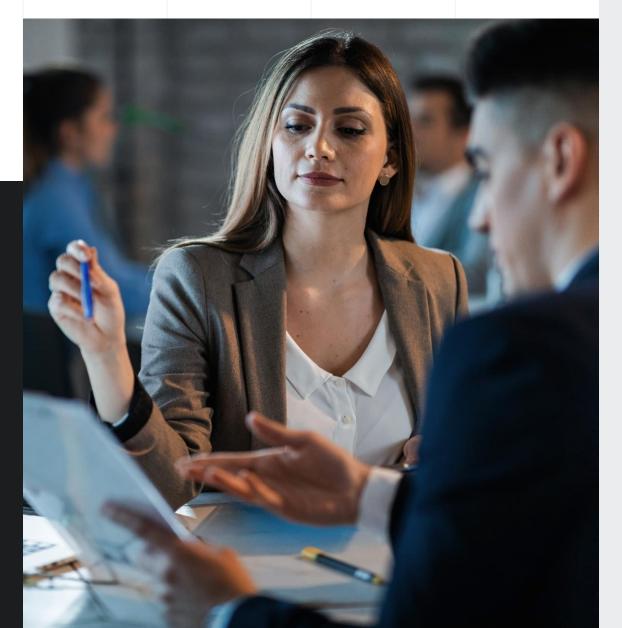
02.

Compliance

## **N**LITERA CAM

Reduce the risk associated with MS-Teams and take back control

- Audit and control the Teams environment
- Complete governance
- Monitor access rights and data residency



01. Cyber-Security 02. Compliance 03. Production

04. Times entry 05. Management 06. Marketing

## Maximize your teams' productivity by revolutionizing your document production with

## LITERA

Desktop

## Simplify and optimize your production time

- Automate document creation
- Compare documents
- Repair damaged files
- Convert documents to different file formats

01. Cyber-Security 02.

Compliance

03. Production 04. Times entry

05. Management 06. Marketing

### Save valuable time by eliminating <mark>manual</mark> time entry with

X TIQ

Improve productivity and save an average of 3 hours per week with automatic time tracking

- Integration with everyday work tools (e.g. MS-Word, Outlook, Teams, iManage, telephony)
- Automatically track time spent on client files

06. Management Marketing

05.

Transform your enterprise content management and transactional tools with these 4 solutions

03.

Production

Share, store and manage your documents and e-mails

讷 iManage

02.

Compliance

- Suggested e-mail filing
- Advanced search

01.

Cyber-Security

- Enhanced security with restricted access and full audit trail
- Mobile access

Customized customer portals

HighQ

**Reinvent digital** 

customer relations

04.

**Times entry** 

- Dashboards and KPI sharing
- Task automation and secure file sharing
- Integration with in-house tools (iManage, DocuSign, Kira, Power Bl)

 Use machine learning to quickly analyze documents

**LITERA** Kira

Use AI to analyze and

report in minutes.

- Extract key data and produce detailed reports
- Integrate with other 3rd party systems



Unlock the potential of your practice with the Alpowered virtual assistant.

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- *Quickly summarize documents* and extract critical data
- Ensure that documents comply with standards and best practices
- Automatically create detailed timelines from your key documents
- Draft client correspondence

6ecurity Compliance

03. Production 04. Times entry

**VLITER** 

05. Management 06. Marketing

## Boost your marketing and business development strategy



#### FOUNDATION FIRM INTELLIGENCE

#### Leverage your internal data for greater efficiency

- Simplified creation and management of bios
- Rapid preparation of RFP pitches and responses
- Optimized submissions to legal directories
- Leverage internal data (Experience and Credentials, Time Management, Billing, HRIS, CRM) to accelerate processes

#### CONCEP

## Simplify and professionalize your communications with customers and prospects

- Database of document templates for personalized communications
- Simplified distribution list management
- *Response tracking and reporting tools*

#### **UPPER SIGMA**

#### Gain a complete overview of your customers and relationships

- Salesforce-powered CRM purpose-built for law firms
- Manage client relationships, events and referrals
- Dashboarding and reporting tools
- Out-of-the-box integrations with best-in-class legal software solutions

Thanks to our trusted partners, we offer you the best solutions available on the market.

Trust us to be your **one-stop Legaltech partner**, helping you master the European and Francophone markets with confidence and ease.

Our partners support

of the world's leading law firms

+80%

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